

## Home Depot Store Checklist

- Check in with your store manager or manager on duty to say hello and see how program is going.
- Make sure you call on a day that the main garden personnel are working.
- Check shelf talkers to see if you need to adjust or add more
- Check literature rack to see if it needs more fact sheets you may need to adjust according to season if one or two are moving faster than others. Remind them that those are free and encourage them to hand out to customers. They have both OWOW and UCIPM websites on the back.
- Try to connect with as many nursery and garden or folks who cover those areas that are on duty that day and ask if they have any questions, make note of their names.
- If you see the representative from Scott's, Spectrum Brands, or Excel please introduce yourself.
- Ask the employees what are the latest pests and diseases they are helping customers with. I will be sending you monthly suggestions that will help them that tie in with the season.
- Talk about what pests might be coming soon and suggest resources for prevention and solutions with OWOW and UCIPM resources.
- Take one or two products that are less toxic and ask if they know how those work so their customers can be successful using them.
- Ask if they are using the OWOW and UCIPM websites to help customers. Do they need help navigating those websites?
- Thank them for being a partner store and tell them how important this is for their community.
- Ask if there is any research you can do prior to your next visit.